



THE BEST FOR BUYERS

An unlikely combination of rigorous statistical analysis and super-friendly service will make your home buying experience with us an absolute pleasure.

Using real-time data-driven property appraisals has helped us achieve a pretty great stat of our own – 100% of our clients say our fee was a smart investment that saved them time, money and stress.

Kitty & Miles is spearheaded by Kitty Parker – not just an award-winning Buyer's Agent, but an expert in psychology and self-confessed data nerd with her research being published in international scientific journals alongside Nobel Prize winners.

COMPLETE CONCIERGE SERVICE

*The full search, negotiation and close.
You won't have to lift a finger.*

Whether you're seeking an investment property with a solid rental income, you're buying your first home or your next, with Kitty & Miles by your side you can buy with absolute confidence. Our search and selection methods are backed entirely by real-time data, so you can be sure you're making the right investment in your future. The team is laser-focused on delivering a customer-centric buying experience, taking the stress out of buying a home. We're collaborative and efficient – finding our client's dream homes within 1-2 months.

With the Kitty & Miles Complete Concierge Service, we'll be with you every step of the way. From start to finish our service includes: the search; 6 personal inspections; the appraisal/evaluation; the negotiation; the bid/buy; exchange of contracts; and settlement.

AUCTION BIDDING SERVICE

*Zero emotion. Total confidence.
We win 95% of auctions.*

Auctions can be a highly-emotional (read: risky) experience for the inexperienced – you can either freeze up and not bid or end up paying too much. Our Auction Bidding Service is designed for those looking for our exceptional bidding expertise on auction day. We are known for our ability to secure property at auction via our high-level bidding strategies. Our auction day results speak for themselves – when we bid, we win 95% of the time. Don't trust your auction day bidding to just anyone – your dream home depends on us.

And we're not just here for you on auction day. We'll help you understand if the advertised price guide is realistic; how to prepare for a stress-free auction experience; and we'll even have a post auction debriefing to ensure you're completely at ease.



EVALUATION AND NEGOTIATION SERVICE

Get the best possible price for your property.

When you have your finger on the real estate market pulse, you'll get a substantially lower price. If you're busy doing your day job, it's hard to stay on top of the market. Let us help you maximise your buying buck. Our Evaluation and Negotiation service is extremely effective because of our use of innovative and real-time market data. Our market analysis and property appraisals are backed by science, not just untested experience. We have award-winning expertise in statistical analysis and data interpretation, so we can make sure that you're getting value for money.

Not only are we highly attuned to the property market, we also possess high level negotiation skills, so when it comes to closing the deal, we'll make sure more money is left in your pocket. We're master negotiators – it all boils down to expertise in human psychology.

SMSF PROPERTY PURCHASE SERVICE

Specialists in SMSF property sourcing and acquisition.

Purchasing a property within your self-managed super fund not only requires a team of professionals to coordinate the efficient handling of the task, but a Buyer's Agent specifically skilled in the requirements of SMSF property purchasing. Kitty & Miles are experienced in purchasing property within SMSFs. We know the lender guides, legislative requirements and strategic pathways that are unique to SMSF property purchasing.

You may consider this your 'end to end' SMSF property purchasing service – we take care of the full search, evaluation and negotiation and can happily bid at auction for you too. We'll take the stress out of securing your financial future.

PRICING STRUCTURE

From the get-go, you'll know exactly how much you're paying for our services – no hidden costs or surprises when it comes to settlement. We operate on a flat fee model, not a commission based structure – it's the same amount of work whether we're buying a \$400,000 home or multi-million dollar property for our clients.

Our prices are very fair and competitive with many of our clients believing the savings on their purchase price more than covers our fee. Consider it an investment.

For information on our pricing structure, please get in touch.

Want to secure your dream home for less? You need Kitty and Miles by your side.
Any questions? Call Kitty & Miles now on (02) 8916 6172 or 0415 242 979.